

IV Semester B.Voc. Examination, September 2020 (Semester Scheme) (CBCS) (2017-18 and Onwards) (Repeaters) RETAIL MANAGEMENT 4.4 : Computer Application in Retail Business

Time: 3 Hours

Max. Marks: 70

Instruction: Answer should be written fully in **English only**.

SECTION - A

- 1. Answer any five sub-questions. Each sub-question carries 2 marks. $(5 \times 2 = 10)$
 - a) What are smart cards?

 - a) Wria.
 b) Give the meaning or ...
 c) What is auto identification?
 That are data resources?

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 - g) Give the meaning of mobile computing.

SECTION - B

Answer any three questions. Each question carries 6 marks.

 $(3 \times 6 = 18)$

- 2. Explain the important areas of customer relationship management.
- 3. How is application development managed?
- 4. Explain the problem of change and recovery in brief.
- 5. How are data resources managed?
- 6. How does supply chain management work?



SECTION - C

Answer any three questions. Each question carries 14 marks.

 $(3 \times 14 = 42)$

- 7. Explain the types of information system.
- 8. Explain the features, functions and components of decision support systems.
- 9. Explain in detail the approaches to EPOS.
- 10. Explain the objectives and benefits of ERP.
- 11. Explain the features, advantages and disadvantages of knowledge management.

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